TWO FERRARIS AND A HORSE

CREDIT
Modernized.

VALUATION
Modernized.

CONDO DOCUMENT COLLECTION
Still Manual.

CondoTek™
The Modern Standard for
Condo Document Collection

MODERNIZING CONDO DOCUMENT COLLECTION

THE PROBLEM

Most lenders have modernized nearly every part of the condo mortgage process—except document collection, one of the most complex and time-consuming steps.

Instead of a standardized process, it's often managed with emails, spreadsheets, phone calls, and manual follow-up—creating unnecessary administrative burden, delays, and hundreds of dollars in fees.

THE RESULT?

- ✓ Your team spends valuable time chasing documents
- ✓ Loan closings are delayed
- ✓ Borrowers and internal teams get frustrated
- ✓ It costs more than it should

Perhaps it's time to modernize your document collection process?

CREDIBILITY

Condotek is the industry's leading condo document collection platform.

- ✓ **Fannie Mae's ONLY approved Condo Data Collection Vendor**
- ✓ More than 100,000 CondoPak packages completed
- ✓ More than 900 lenders nationwide
- ✓ U.S. based condo specialists
- ✓ Market leader—processes over 2,000 locations/month

FOUR REASONS TO CHOOSE CONDOTEK

1) Modernized Condo Document Collection Platform
2) Full Team Visibility and Control—Without Chasing Documents
3) More Complete, Fast, Accurate & Review-Ready Doc Packages
4) Reduced Cost and Administrative Burden

CondoTek was *not* created to replace your existing condo team, but to make you more efficient with a standardized document collection platform.

THE TEAM BEHIND YOUR TEAM.

CondoTek collects the documents. → Your team manages the process. → Together, loans close faster.

CONDOTEK MODERNIZES DOCUMENT COLLECTION

ONE PLATFORM. ONE WORKFLOW. THE LAST MANUAL STEP—*FINALLY MODERNIZED.*

1. MODERNIZED CONDO DOCUMENT COLLECTION PLATFORM

CondoTek is the purpose-built document collection engine for condo lending.

- ✓**Automated Workflows.** One-touch collection and intelligent branching
- ✓**API Integrations.** Leading LOS and lender systems like Ellie Mae's Encompass
- ✓**Dedicated Condo Specialists.** Rewarded for speed, completeness and accuracy
- ✓**Your Team is Promoted**. Spend less time collecting documents and more time managing the process

2. FULL TEAM VISIBILITY & CONTROL WITHOUT CHASING DOCUMENTS

Manage every project from a single, centralized Project Management Portal.

- ✓**Project Dashboard**. View progress, milestones & document status
- ✓**Push Notifications.** Email status alerts keep everyone informed
- ✓**Project Analytics.** Generate project stats in seconds
- ✓**Historical Project Bank.** The more you use CondoTek the more you can leverage existing work
- ✓**Approved Project List.** Database of your projects approved for lending

*NOTE: Speed delays can occur due to unresponsive providers or systems without API Integration.

3. MORE COMPLETE, FAST, ACCURATE & REVIEW-READY DOCUMENT PACKAGES

You receive packages that are complete, accurate, organized & review ready.

- ✓**Completeness Verification.** Every package is reviewed for missing documentation before delivery
- ✓**Accuracy Validation.** Deficiencies and compliance risks are identified and remedied before they become your problem
- ✓**Fast Turnaround Speed.** Average completion: Apx. 5.9 days*
- ✓**Review-Ready Package Delivery.** Complete doc package on the first pass that supports your review process

4. REDUCED COST AND ADMINISTRATIVE BURDEN

CondoTek costs less than the fully burdened cost of obtaining the documents yourself.

- ✓**Single Payer Invoice.** One invoice from CondoTek replaces hundreds of vendor bills
- ✓**Automatic Line of Credit—interest free**. CondoTek advances all vendor document payments to reduce your cash flow burden
- ✓**Transparent Flat-Rate Pricing.** Predictable price covers EVERYTHING with no surprise fees
- ✓**Flexible Billing Options.** Choose borrower-paid pass-through, transaction-based, or monthly consolidated bill.

THE HIDDEN COST OF DOING IT YOURSELF

Questionnaire Fees	$275
Insurance Certificates	$75
Governing Documents	$65
Additional Documents	$125
Credit Card & Delivery Fees	$32
Staff Time	$50
Follow-Up Efforts	$40
Vendor Management	$25
Accounting Administration	$15
Duplicate Requests & Rework	$100

TYPICAL TOTAL COST

$802

VS

CONDOTEK FLAT-RATE PRICING

INCLUDES THE COST OF **ALL** DOCUMENTS, SERVICE FEES, AND ADMIN FEES

$495*

FLAT RATE PRICING

ALL DOCUMENTS INCLUDED | FAST, RELIABLE TURNAROUND | EXPERT SUPPORT | ACCURATE & COMPLIANT

FLORIDA & CALIFORNIA $595*

Let CondoTek **MODERNIZE** your doc collection!

SCHEDULE A DEMO

CondoTek™
The Modern Standard for
Condo Document Collection

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